

{{rep_title}}

{{company_name}} | {{website}}

Joining {{company_name}}

At {{company_name}}, our sales representative team has a very clear and realistic path to make \$100K+ per year with an incredible {{offeringType}} that almost sells itself. Our salesperson model has been created by life-long salespeople, not a CPA or CFO. Together, our team carefully crafted this dream sales role that we think you'll want to stay in forever.

Our #1 goal for you as a salesperson is to help you live your ideal life, including:

- Uncapped Earning Potential- We want you to make so much money you don't know what to do with it.
- Time Freedom- You need to have time to enjoy your financial freedom. What good does it do to make a bunch of money but have no time to enjoy life?
- Personal and group training designed to take your skills and abilities to the next level.
- Technology, tools, and automation created to get rid of the mundane, repetitive tasks that bog down most salespeople.
- This position allows you to work from anywhere in the world (although you must be US based for our banking process). Want to work from your boat in Bali... just make sure you have a great wifi connection!

Key Responsibilities

- Initiate outbound efforts (call, text, email, LinkedIn) each day to prospects.
- Qualify prospects, gauge interest, and schedule sales calls.
- Respond in a timely manner to all leads.
- Collaborate with the team on improving prospecting strategies.
- Identify & source information on prospective clients.
- Participate in negotiations of contracts.

Qualifications

- Strong company culture, fit.

- Strong listening skills and excellent phone/online meeting demeanor.
- Technologically proficient; not necessarily an expert, but knowledgeable.
 - Specifically, {{tech_stack}}
- Excellent written and verbal communication.
- Web-Cam enabled computer or laptop
- Ability to receive inbound and make outbound phone calls via cell or internet (wired ethernet), in a quiet environment without interruptions.
- CRM experience is a plus, {{crm}} specific experience an even bigger plus!
- Working knowledge of selling {{industry}} offerings is a huge plus!

Other Information

- Compensation: {{commissionSum}}